

**Ministry of External Affairs  
(Tender Evaluation Committee)**

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**Subject:** Evaluation of Technical Bids by Tender Evaluation Committee (TEC) for selection of Destination Management Company for providing Indian experiences for G20 Meetings to be held in various cities of India from 01 December 2022 to 30 November 2023 during India's G20 presidency.

Tender for selection of Destination Management Company for providing Indian experiences for G20 meetings to be held in various cities of India from 01 December 2022 to 30 November 2023 during India's G20 presidency was published on Central Public Procurement Portal (CPP Portal) on 27<sup>th</sup> September 2022 (Tender ID: 2022\_MEA\_679978\_2).

2. In response to the e-Tender, following 03 DMCs submitted their proposals (Technical & Financial Bids):

- i. M/s Travel Corporation India Ltd
- ii. M/s Yatra Online Ltd
- iii. M/s Minar Travels (India) Pvt Ltd

3. Technical bids were opened by a 'Tender Opening Committee' comprising following members on 27<sup>th</sup> October 2022 at 1400 hrs in Brahamgupta Conference Hall, Sushma Swaraj Bhawan in presence of representatives of one agency (viz, M/s Minar Travels Pvt Ltd.). Report of the Tender Opening committee is at F/A.

- i. Sh Praveen Jakhar, OSD (Summits) – President
- ii. Ms Bhumika Kaushik, US G20 – Member
- iii. Sh Vijay Bhushan Sharma, Sr AO – Member
- iv. Sh J.B. Gothwal, SO (Fin, G-20) – Member

4. The technical bids were evaluated in terms of Pre- Qualification/ minimum eligibility criteria laid down in the RFP. On evaluation of the proposals/ documents, following two agencies were shortlisted unanimously by the TEC for the next stage of tender process (Presentation of Technical bids). Recommendation of TEC is at F/B:-

- i. M/s Travel Corporation India Ltd
- ii. M/s Minar Travels (India) Pvt Ltd

5. M/s Yatra Online Ltd disqualified as they couldn't fulfill the following Pre- Qualification/minimum eligibility criteria as per Para 7.1 Ser d) of RFP:

**7.1 d) Bidding company *must have 15 or more company owned Office Centres pan India* for coordinating events and Indian experiences**

6. In accordance with terms of the **para 8.1** of the RFP, above 02 short listed bidders were called for power-point presentation of their technical bid on 31<sup>st</sup> October 2022 at SSB.







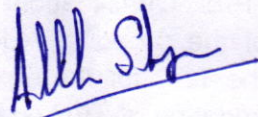


7. Marks awarded by the TEC members as per the technical evaluation criteria laid down under para 7.3 on the basis of the presentation, examination of technical bids and evaluation of quality of conferencing arrangements is at F/C. Total marks awarded by TEC unanimously to the DMCs are as under:-

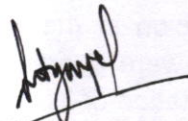
S No.	Technical Committee	Evaluation	M/s Travel Corporation India Ltd	M/s Minar Travels (India) Pvt Ltd
i.	Shri Muktesh Kumar Pardeshi, OSD(G20-Operations)- Chairperson		95 marks	72 marks
ii.	Shri L. Ramesh Babu, JS (Summits)			
iii.	Dr. Satyanjal Pandey, Dir (Finance)			
iv.	Captain (IN) Abhishek Shyam, OSD (Hospitality)			

8. As per the Quality Cum Cost Based System (CQCCBS) laid down under para 7.3 of RFP, financial bids of only the DMCs scoring minimum 70 marks out of 100 {40 marks (TEC Stage-I) + 60 marks (TEC Stage-II)} in technical evaluation will be opened. On the basis of marks obtained by DMC, TEC recommends opening the financial bid for the following DMCs on 03 Nov 2022, who have secured more than 70 marks in their technical evaluation:-

- i. M/s Minar Travels (India) Pvt Ltd (72 marks)
- ii. M/s Travel Corporation India Ltd (95 marks)



(Capt (IN) Abhishek Shyam)  
OSD (Summits)



(Dr. Satyanjal Pandey)  
Dir(Finance)



(L. Ramesh Babu)  
JS(Summits)



(Muktesh Kumar Pardeshi)  
OSD(G20-Operations)-Chairperson